

### **BUSN 532 Entrepreneurship: Crafting Your Business Journey**

# **Course Description**

In this course, students bring their business ideas to life. They will learn how to generate ideas, identify opportunities, conduct feasibility studies, and refine business models. Through the development of a comprehensive business plan and examination of real-world case studies, students will gain practical insight into the entrepreneurial mindset. By the end of the course, students will possess a solid understanding of the entrepreneurial process and the skills necessary to pursue their ventures or support entrepreneurial initiatives within organizations.

## **Course Learning Outcomes**

- 1. Demonstrate critical knowledge and understanding of theories and concepts in entrepreneurship and business model development.
- 2. Apply entrepreneurial theories to real-world scenarios by developing viable business plans.
- 3. Analyze the financial viability of ventures and develop funding strategies.
- 4. Evaluate business environments to create marketing strategies for startups.
- 5. Communicate entrepreneurial ideas effectively through written and oral presentations.
- 6. Manage entrepreneurial projects with attention to sustainability and ethical practices.
- 7. Conduct professional peer reviews of entrepreneurial work in undefined contexts.

### **Learning Resources**

• Barringer, B. R. & Ireland, R. D. (2023). Entrepreneurship: Successfully Launching New Ventures (7th ed.).

#### **Course Content**

- 1. Introduction to Entrepreneurship
- 2. Recognizing Opportunities and Generating Ideas
- 3. Feasibility Analysis and Presentation
- 4. Developing an Effective Business Model
- 5. Industry and Competitor Analysis
- 6. Writing a Business Plan
- 7. Assessing Financial Viability
- 8. Building a New Venture Team
- 9. Getting Financing or Funding